

Message Text

UNCLASSIFIED

PAGE 01 MOSCOW 10273 160823Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----085834 160826Z /23

P R 160720Z JUL 77
FM AMEMBASSY MOSCOW
TO USDOC WASHDC PRIORITY
INFO SECSSTATE WASHDC 9917
AMEMBASSY BERLIN
AMEMBASSY BUCHAREST
AMEMBASSY BUDAPEST
AMCONSUL LENINGRAD
AMEMBASSY PRAGUE
AMEMBASSY SOFIA
AMEMBASSY VIENNA
AMEMBASSY WARSAW

UNCLAS MOSCOW 10273

FOR BEWT/TPD/THOMPSON, ROBB

EO 11652: NA
TAGS: BEXP UR
SUBJECT: TRADE PROMOTION SCHEDULE FOR FY'79

REF: (A) USDOC 09547, (B) USDOC 13257 (NOTAL)

1. IN CHOOSING FROM LIST OF S/ME THEMES CONTAINED
REFTEL, CONSIDERATION HAS BEEN GIVEN TO MARKET, EASE
OF RECRUITMENT AND LIKELIHOOD OF SUPPORT BY SIGNLE
PRIMARY SOVIET ORGANIZATION IN CO-SPONSORING EVENT.
TIME FRAMES WERE ESTABLISHED FOR OPTIMUM USCO
OPERATING EFFICIENCY, I.E., BY ALTERNATING BETWEEN
HEAVY AND LIGHT INDUSTRIES. THEREFORE, WE WOULD LIKE
TO ADHERE TO SCHEDULE OUTLINES BELOW IF AT ALL POSSIBLE.

2. SUGGESTED OVERALL FY'79 SCHEDULE IS AS FOLLOWS:

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(OCT 12-23, 1978 - S SCIENTIFIC RESEARCH - OFFSITE)
OCT 16-20, 1978 CABLE AND WIRE PRODUCTION EQUIPMENT (POSSIBLY
IN HIGH VOLTAGE AS FOLLOWUP TO INTEREST GENERAGED AT ELECTRO '77
AND IN WAKE OF CONTRACT SIGNING FOR CABLE PRODUCTION FACILITY BY
GENERAL CABLE (MOSCOW 7028).
NOV 13-17, 1978 INSTRUMENTATION/CONTROL EQUIPMENT FOR ENERGY
DEC 11-15, 1978 FERROUS METALLURGY (FOLLOW-UP TO S/ME STEEL '76 -

MIN FERROUS METALLURGY HAS AGREED TO TIMING AND WILL PROVIDE
SUB-THEMES)

JAN 17-21, 1979 SEISMOLOGICAL TESTING EQUIPMENT

FEB 14-18, 1979 RUBBER AND RUBBER PRODUCT PRODUCTION EQUIPMENT

MAR 14-18, 1979 FOOD PROCESSING EQUIPMENT

APR 11-15, 1979 CONSTRUCTION EQUIPMENT FOR ARCTIC CONDITIONS

MAY 9-13, 1979 FIBERGLASS PRODUCTION/MOLDING EQUIPMENT

JUNE, 1979 PRODUCTION/ PROCESS CONTROLS-OFFSITE)

SEPT 12-16, 1979 WELDING EQUIPMENT

3. ABOCY SCHEDULE IS ALSO CONTINGENT UPON CHAMBER EVENTS FOR
SAME PERIOD. UNFORTUNATELY, THEIR SCHEDULE FOR SPECIALIZED
EXHIBITS WILL NOT BE AVAILABLE UNTIL MARCH 1978 SO SOME
ALTERATIONS TO OUR PLAN MAY BE NECESSARY WHEN CHAMBER SCHEDULE
PUBLISHED. ONCE CHAMBER LIST IN HAND, WE WILL CONSIDER
OPPORTUNITIES FOR A BDO DURING FY 1979 TIME FRAME.

4. IF BEWT CONCURS WITH ABOVE, SUGGESTED SCHEDULE, WE WILL
RAISE WITH SCST AND CHAMBER FOR THEIR PRELIMINARY APPROVAL, AND
THEN WITH APPROPRIATE END-USER MINISTRIES AND OTHER
ORGANIZATIONS FOR CO-SPONSORSHIP. REGRET DELAY IN RESPONDING
TO REFTEL (A).

5. PLEASE ADVISE
TOON

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NNN

Message Attributes

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Status: NATIVE
Subject: TRADE PROMOTION SCHEDULE FOR FY'79
TAGS: BEXP, UR
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